

# Authorized Federal Supply Service Price List Professional Engineering Services (PES)



**DELEX SYSTEMS, INC.®**

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Vienna, VA 22182  
(703) 734-8300 Fax (703) 893-5338  
[www.delex.com](http://www.delex.com)

**FCS Group: 87; FCS Class 871  
Contract Number: GS-23F-0137L**

**Period Covered by Contract:  
March 15, 2006 through March 14, 2011**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:

<http://www.gsa.gov>



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## Contract Information

<b>Awarded Special Item Numbers (SINs)</b>	<b><u>Description</u> Page No.</b>	<b><u>Prices</u> Page No.</b>
871-1 Strategic Planning	3	19
871-2 Concept Development and Requirements Analysis	3	19
871-3 System Design, Engineering and Integrations	4	19
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### Description of Services:

Delex Systems, Inc., is a well-established professional services firm that has served Government and Commercial customers with a wide range of consulting, facilitation, survey, privatization, program integration and management, and services and products for more than three decades. Our commitment to customer service and quality performance are reflected in long-standing relationships. We benchmark our success by that of our customers.

**Maximum Order:** \$750,000

**Minimum Order:** \$100

**Geographic Coverage:** Worldwide

**Point of Production:** Vienna, Virginia

**Discount/Prices:** Prices shown herein are net

**Quantity Discounts:** Discounts may be offered on a case by case basis

**Prompt Payment Terms:** Net 30 days

**Government Purchase Card(s) Accepted:** Yes

**Foreign Items:** None

**Time of Delivery:** Specified in the Task Order

**Expedited, Overnight and 2-day Delivery:** Negotiated

**F.O.B. Point:** Destination

### Ordering Address:

Delex Systems, Inc.  
1953 Gallows Road, Suite 700  
Vienna, VA 22182  
(703) 734-8300  
(703) 893-5338 (Fax)

Web site: <http://www.delex.com>

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Colin Sullivan  
(703) 287-3332  
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**Contract Administration:**

Jamie Iannelli  
(703) 287-3280  
E-Mail: [jiannelli@delex.com](mailto:jiannelli@delex.com)

**Payment Address:**

Delex Systems, Inc.  
1953 Gallows Road  
Suite 700  
Vienna, VA 22182

**Warranty Provision:** None

**Export Packing Charge:** N/A

**Statistical Data for Government Ordering Office Completion of Standard Form 279:**

Block 9: G Order/Modification Under Federal Schedule  
Block 16: Data Universal Numbering System (DUNS) Number: 049543549  
Block 30: Type of Contractor – Small Business  
Block 31: Woman-Owned Small Business – NO  
Block 36: Contractor's Taxpayer Identification Number (TIN) 54-0836954

**Cage Code:** 4D400

# Delex's Services

## Strategic Planning (SIN 871-1)

### General Overview

Delex Systems, Inc. offers a full array of strategic planning services for technology programs and activities.

### Specific Consulting Services

- Analysis of mission, program goals, and objectives
- Requirements analysis
- Organizational performance assessment
- Special studies and analysis

## Concept Development and Requirements Analysis (SIN 871-2)

### General Overview

Delex Systems, Inc. offers a full array of concept development and requirements analysis services for technology programs and activities.

### Specific Consulting Services

- Abstract of concept studies
- Requirements definition and analysis
- Preliminary planning
- Evaluation of alternative technical approaches
- Cost and cost-performance trade-off analysis
- Feasibility analysis
- Regulatory compliance support
- Technology conceptual designs

## **System Design, Engineering and Integration (SIN 871-3)**

### **General Overview**

Delex Systems, Inc. offers a full array of system design, engineering, and integration services for technology programs and activities.

### **Specific Consulting Services**

- Translation of a system concept into a preliminary and detailed design
- Perform risk identification, analysis, and mitigation studies
- Computer-aided design
- Specifications preparation
- Configuration management
- Document control
- Fabrication and assembly
- Simulation and modeling

## **Test Evaluation (SIN 871-4)**

### **General Overview**

Delex Systems, Inc. offers a full array of test evaluation services for technology programs and activities.

### **Specific Consulting Services**

- Prototype, product, and system testing
- Environmental testing
- Independent verification and validation
- Reverse engineering
- Simulation and modeling
- System safety testing

## **Acquisition and Life Cycle Management (SIN 871-6)**

### **General Overview**

Delex Systems, Inc. offers a full array of acquisition and life cycle management services for technology programs and activities.

### **Specific Consulting Services**

- Program and project management
- Life cycle support for maintenance, repair, supplies, and logistics
- Financial and budget management
- Technology transfer and insertion
- Training
- Privatization and outsourcing

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## ***Labor Category Descriptions***

### **Labor Category: Principal Engineer II**

**Position/Function Description:** Investigates and solves the most difficult and complex PES technical problems that require expert knowledge and the application of advanced methods, theories, and research techniques. Reviews technical literature to identify emerging practices and breakthroughs to expand the solution set for tasks and communicates the findings to the engineering staff. Develops new and enhances existing engineering techniques to improve productivity and quality. Provides economic estimates for tasks. Plans and designs the method of approach to complex technical problems that includes the methodology and process, performance and technical standards, and test procedures and specifications. Evaluates on-going tasks and recommends corrections in technical analysis and application. Provides expert technical consultation. May provide oversight to lower-level employees.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 25 years of relevant experience; Masters degree in engineering, science, or a technical field and more than 20 years of relevant experience; a PhD degree in engineering, science, or a technical field and more than 15 years of relevant experience; or equivalent combination of education and experience.

### **Labor Category: Principal Engineer I**

**Position/Function Description:** Investigates and solves difficult and complex PES technical problems that require expert knowledge and the application of advanced methods, theories, and research techniques. Reviews technical literature to identify emerging practices and breakthroughs to expand the solution set for tasks and communicates the findings to the engineering staff. Develops new and enhances existing engineering techniques to improve productivity and quality. Provides economic estimates for tasks. Plans and designs the method of approach to complex technical problems that includes the methodology and process, performance and technical standards, and test procedures and specifications. Evaluates on-going tasks and recommends corrections in technical analysis and application. Provides expert technical consultation. May provide oversight to lower-level employees.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 20 years of relevant experience; Masters degree in engineering, science, or a technical field and more than 15 years of relevant experience; a PhD degree in engineering, science, or a technical field and more than 10 years of relevant experience; or equivalent combination of education and experience.

### **Labor Category: Project Engineer III**

**Position/Function Description:** Serves as the management member for largest and most complex PES tasks. Possesses high-level PES technical experience and significant task management experience. Manages a wide range of engineering tasks that encompass all stages to include analysis, design, development, implementation, and review. Ensures that all deliverables are produced using the most efficient and productive processes and techniques, and meet the highest levels of quality. Oversees the development of the task plan that allocates the necessary technical and other resources by subtask to provide the required deliverables to the government on time and within budget. Secures all the resources necessary to complete the task and allocates them among the various subtasks. Interfaces with government personnel to establish final task objectives, performance measures, and schedule. Manages all task resources and ensures that the task progresses as planned. Serves as the principal liaison between the PES team and the government and provides timely status reports. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 12 years of relevant experience; Masters degree in engineering, science, or a technical field and more than 6 years of relevant experience; a PhD degree in engineering, science, or a technical field and more than 3 years of relevant experience; or equivalent combination of education and experience.

**Labor Category:** **Project Engineer II**

**Position/Function Description:** Serves as the management member for complex PES tasks. Possesses high-level PES technical experience and significant task management experience. Manages a wide range of engineering tasks that encompass all stages to include analysis, design, development, implementation, and review. Ensures that all deliverables are produced using the most efficient and productive processes and techniques, and meet the highest levels of quality. Oversees the development of the task plan that allocates the necessary technical and other resources by subtask to provide the required deliverables to the government on time and within budget. Secures all the resources necessary to complete the task and allocates them among the various subtasks. Interfaces with government personnel to establish final task objectives, performance measures, and schedule. Manages all task resources and ensures that the task progresses as planned. Serves as the principal liaison between the PES team and the government and provides timely status reports. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 10 years of relevant experience; Masters degree in engineering, science, or a technical field and more than 5 years of relevant experience; a PhD degree in engineering, science, or a technical field; or equivalent combination of education and experience.

**Labor Category:** **Project Engineer I**

**Position/Function Description:** Serves as the management member for PES tasks. Possesses high-level PES technical experience and significant task management experience. Manages a wide range of engineering tasks that encompass all stages to include analysis, design, development, implementation, and review. Ensures that all deliverables are produced using the most efficient and productive processes and techniques, and meet the highest levels of quality. Oversees the development of the task plan that allocates the necessary technical and other resources by subtask to provide the required deliverables to the government on time and within budget. Secures all the resources necessary to complete the task and allocates them among the various subtasks. Interfaces with government personnel to establish final task objectives, performance measures, and schedule. Manages all task resources and ensures that the task progresses as planned. Serves as the principal liaison between the PES team and the government and provides timely status reports. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 8 years of relevant experience; Masters degree in engineering, science, or a technical field and more than 4 years of relevant experience; or equivalent combination of education and experience.

**Labor Category:** **Lead Engineer III**

**Position/Function Description:** Participates as a PES team member by providing senior-level technical services. Serves as the senior team leader on multiple tasks ranging in complexity from small and simple to large and complex. Responsible for complete designs, analyses and design reviews. Prepares and executes task work plans and establishes and manages system to track and report project status. Develops complete design specification for complex tasks. Evaluates existing systems and subsystems to define new system or modification requirements

and specifications. Produces, reviews, and delivers technical documents and presentations for in-process design and review meetings. Develops and maintains technical specifications for systems and subsystems. Works and coordinates with all members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Coordinates task requirements and specifications. Reviews task plans to ensure they comply with standards and test procedures. Conducts non-standard analysis of complex systems. Oversees the training of other technical personnel to successfully accomplish their work assignments.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 8 years of relevant experience; Masters degree in engineering, science, or a technical field and more than 4 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Lead Engineer II**

**Position/Function Description:** Participates as a PES team member by providing senior-level technical services. Serves as a team leader on tasks ranging in complexity from small and simple to large and complex. Responsible for complete designs, analyses and design reviews. Prepares and executes task work plans and establishes and manages system to track and report task status. Develops complete design specification for complex tasks. Evaluates existing systems and subsystems to define new system or modification requirements and specifications. Produces, reviews, and delivers technical documents and presentations for in-process design and review meetings. Develops and maintains technical specifications for systems and subsystems. Works and coordinates with all members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Coordinates project requirements and specifications. Reviews task plans to ensure they comply with standards and test procedures. Conducts non-standard analysis of complex systems. Oversees the training of other technical personnel to successfully accomplish their work assignments.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 6 years of relevant experience; Masters degree in engineering, science, or a technical field and more than 3 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Lead Engineer I**

**Position/Function Description:** Participates as a PES team member by providing senior-level technical services. Serves as the team leader on small and simple tasks or components of a large and complex task. Responsible for complete designs, analyses and design reviews. Prepares and executes task work plans and establishes and manages system to track and report task status. Develops complete design specification for complex tasks. Evaluates existing systems and subsystems to define new system or modification requirements and specifications. Produces, reviews, and delivers technical documents and presentations for in-process design and review meetings. Develops and maintains technical specifications for systems and subsystems. Works and coordinates with all members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Coordinates tasks requirements and specifications. Reviews task plans to ensure they comply with standards and test procedures. Conducts non-standard analysis of complex systems. Oversees the training of other technical personnel to successfully accomplish their work assignments.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 4 years of relevant experience; Masters degree in

engineering, science, or a technical field and more than 2 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Staff Engineer V**

**Position/Function Description:** Participates as a PES team member by providing mid-level technical services under minimal supervision. Develops complete design specification for more complex tasks. Evaluates existing systems and subsystems to define new system or modification requirements and specifications. Produces and delivers technical documents and presentations for in-process design and review meetings. Develops and maintains technical specifications for systems and subsystems. Works and coordinates with all members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Coordinates task requirements and specifications. Reviews task plans to ensure they comply with standards and test procedures. Conducts routine analysis of complex systems.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 7 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Staff Engineer IV**

**Position/Function Description:** Participates as a PES team member by providing mid-level technical services under some supervision. Develops complete design specifications for more complex tasks. Evaluates existing systems and subsystems to define new system or modification requirements and specifications. Produces and delivers technical documents and presentations for in-process design and review meetings. Develops and maintains technical specifications for systems and subsystems. Works and coordinates with all members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Investigates and analyzes technical problems, and proposes alternatives and recommendations. Coordinates task requirements and specifications. Reviews task plans to ensure they comply with standards and test procedures. Conducts routine analysis of more complex systems.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 5 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Staff Engineer III**

**Position/Function Description:** Participates as a PES team member by providing mid-level technical services under some supervision. Develops design specifications for a component of a complex task or complete specifications for a less complex task. Evaluates existing systems and subsystems to define new system or modification requirements and specifications. Produces and delivers technical documents and presentations for in-process design and review meetings. Develops technical specifications for systems and subsystems. Works and coordinates with mid-level members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Coordinates task requirements and specifications. Conducts routine analysis of more complex subsystems.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 3 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Staff Engineer II**

**Position/Function Description:** Participates as a PES team member by providing basic technical services under supervision. Develops design specifications for a component of a complex task or complete specifications for a less complex task. Evaluates existing subsystems to define new system or modification requirements and specifications. Produces technical documents and presentations for in-process design and review meetings. Develops technical specifications for systems and subsystems. Works and coordinates with lower-level members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Conducts routine analysis and testing.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field and more than 1 year of relevant experience; or equivalent combination of education and experience.

**Labor Category: Staff Engineer I**

**Position/Function Description:** Participates as a PES team member by providing basic technical services under supervision. Develops design specifications for tasks. Produces technical documents and presentations for in-process design and review meetings. Evaluates existing subsystems to define new system or modification requirements and specifications. Develops technical specifications for systems and subsystems. Works and coordinates with lower-level members of the client's staff in technical working groups, design reviews, and test activities. Investigates and analyzes complex technical problems, and proposes alternatives and recommendations. Conducts routine analysis and testing.

**Minimum Education – Minimum General Experience:** Bachelors degree in engineering, science, or a technical field; or equivalent combination of education and experience.

**Labor Category: Engineering Technician V**

**Position/Function Description:** Manages and performs a wide-range of complex engineering support tasks in a focused or broad engineering area. Plans and executes development, design, and review tasks, and oversees the work to ensure that it is performed within the engineering specifications. Oversees the installation, operations, maintenance and repair of equipment/systems. Oversees the analysis of equipment and systems, and the preparation of technical documents, reports, and drawings on the findings. Reviews blue prints, engineering drawings, and schematics. Collects and analyzes equipment and system technical data to ensure consistency with engineering specifications. Reviews engineering change proposals for mission and operational impacts and prepares the implementing instructions. Coordinates and works closely with engineering, logistics, financial, program management, and other disciplines to help define system and equipment specifications and requirements.

**Minimum Education – Minimum General Experience:** High school diploma with applicable vocational/technical training and 9 years of relevant experience; or an Associate's degree with applicable training and 7 years of relevant experience; or a Bachelors degree in a scientific or technical field; or equivalent combination of education and experience.

**Labor Category: Engineering Technician IV**

**Position/Function Description:** Performs complex engineering support assignments and leads a wide-range of tasks in a focused or broad engineering area. Plans and executes development, design, and review tasks, and acts as the lead to ensure the work is performed within the engineering specifications. Oversees the installation, operations, maintenance and repair of equipment/systems. Performs analysis of equipment and systems, and prepares technical documents, reports, and drawings on the findings. Reviews blue prints, engineering drawings, and schematics. Collects and analyzes equipment and system technical data to ensure consistency with engineering specifications. Reviews engineering change proposals for mission

and operational impacts and prepares the implementing instructions. Works closely with engineering, logistics, financial, program management, and other disciplines to help define system and equipment specifications and requirements.

**Minimum Education – Minimum General Experience:** High school diploma with applicable vocational/technical training and 7 years of relevant experience; or an Associate's degree with applicable training and 5 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Engineering Technician III**

**Position/Function Description:** Performs more complex engineering support assignments. Provides services in a focused engineering area or serves as a generalist in a broad engineering area. Plans how to implement development, design, and review tasks, and acts as the lead to ensure the work is performed within the engineering specifications. Installs, operates, maintains and/or repairs equipment/systems; performs analysis of equipment and systems, and prepares technical documents, reports, and drawings on the findings. Prepares and reviews blue prints, engineering drawings, and schematics. Collects and tests samples. Tests, evaluates, calibrates, and certifies that systems and equipment are operating within designated operational parameters.

**Minimum Education – Minimum General Experience:** High school diploma with applicable vocational/technical training and 5 years of relevant experience; or an Associate's degree with applicable training and 3 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Engineering Technician II**

**Position/Function Description:** Supports engineers and engineering technicians in the installation, operation, maintenance and/or repair of equipment, and monitoring of equipment; uses CAD/CAD equipment/software to produce blue prints, engineering drawings, and schematics; production of technical documents, reports, and drawings; collection and testing of samples to include documenting test results; test and evaluation, certification, and calibration of systems and equipment.

**Minimum Education – Minimum General Experience:** High school diploma with applicable vocational/technical training and 3 years of relevant experience; or an Associate's degree with applicable training and 1 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Engineering Technician I**

**Position/Function Description:** Provides support to engineers and engineering technicians in the installation, operation, and maintenance and/or repair of equipment; production of technical documents, reports, and drawings; collection of samples for analysis; test and evaluation, certification, and calibration of systems and equipment.

**Minimum Education – Minimum General Experience:** High school diploma with applicable training and 6 months experience.

## **INCIDENTAL LABOR CATEGORIES**

**Labor Category: Senior Management**

**Position/Function Description:** Manages Delex Systems, Inc.'s overall PES efforts for a business sector. Plans strategically for the acquisition and allocation of resources, and manages their organization and use to provide high-level PES service to the government. Interacts with government executives and senior level managers to ensure the highest quality services are being provided. Oversees PES negotiation efforts with the government.

Participates in the design phase of PES tasks and ensures their successful execution with final responsibility for the delivery of quality products and services in a timely manner. Provides senior-level consulting services to the government to address complex management, business, and organizational issues. Provides leadership in government and business meetings and forums to encourage full and open discussions.

*Minimum Education – Minimum General Experience:* Bachelors degree in business, engineering, or science and more than 25 years of relevant experience; or a Masters degree in business, engineering, or science and more than 20 years of relevant experience; or equivalent combination of education and experience.

*Labor Category:* **Director**

*Position/Function Description:* Manages a segment of Delex Systems, Inc.'s overall PES efforts for a business sector. Works with senior management to plan for the acquisition and allocation of resources. Manages their organization and use to provide high-level PES service to the government. Interacts with government executives and senior level managers to ensure the highest quality services are being provided. Oversees PES negotiation efforts with the government. Participates in the design phase of PES tasks and ensures their successful execution with final responsibility for the delivery of quality products and services in a timely manner. Provides senior-level consulting services to the government to address complex management, business, and organizational issues. Provides leadership in government and business meetings and forums to encourage full and open discussions.

*Minimum Education – Minimum General Experience:* Bachelors degree in business, engineering, or science and more than 20 years of relevant experience; or a Masters degree in business, engineering, or science and more than 15 years of relevant experience; or equivalent combination of education and experience.

*Labor Category:* **National Asset II**

*Position/Function Description:* Participates as a PES team member in the role of senior advisor. Possesses expert knowledge of the policy and other related issues associated with two or more PES areas accrued during a distinguished career of service. Serves as a senior advisor to the PES team management and government providing expert advice and counsel. Works with PES team management and government personnel to understand all the issues associated with the task. Performs high-level research, and authors briefings, papers, and reports on policy and related issues. Provides expert recommendations to the PES team management and government personnel. Leads government and industry forums and briefings.

*Minimum Education – Minimum General Experience:* Bachelors degree in business, engineering, or science and more than 30 years of relevant experience; Masters degree in business, engineering, or science and more than 25 years of relevant experience; PhD in business, engineering, or science and more than 20 years of relevant experience; or equivalent combination of education and experience. These individuals have served or are serving in the highest levels of government, private sector, or academia and are recognized as national experts in many areas.

*Labor Category:* **National Asset I**

*Position/Function Description:* Participates as a PES team member in the role of advisor. Possesses expert knowledge of the policy and other related issues associated with one or more PES areas accrued during a distinguished career of service. Serves as a senior advisor to the PES team management and government providing expert advice and counsel. Works with PES team management and government personnel to understand all the issues associated with a PES area. Performs high-level research, and authors briefings, papers, and reports on policy and related issues. Provides expert recommendations to the PES team management and government personnel. Leads government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in business, engineering, or science and more than 25 years of relevant experience; Masters degree in business, engineering, or science and more than 20 years of relevant experience; PhD in business, engineering, or science and more than 15 years of relevant experience; or equivalent combination of education and experience. These individuals have served or are serving in high-level government, private sector, or academia posts and are recognized as a national expert in their particular area of expertise.

**Labor Category: Senior Program Analyst**

**Position/Function Description:** Participates as a senior PES team member providing in-depth knowledge and expertise in two or more PES areas. Possesses substantial experience in these PES areas gained from participating on more than 20 PES tasks specifically in those area. Serves as an advisor to the PES team management and government. Works with PES team management and government personnel to establish task objectives and performance measures specifically related to these areas. Develops data collection methodologies and strategies to collect the data needed for analyses. Performs large and complex analyses that require specialized training and experience. Conducts quality review of results produced by other team members and other entities. Prepares final papers, reports, and briefings that present the results to PES team management and the government. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in business, engineering or science and more than 20 years of relevant experience; Masters degree in business, engineering, or science and more than 15 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Program Analyst**

**Position/Function Description:** Participates as a senior PES team member providing in-depth knowledge of a specific PES area and high-level consulting services. Possesses substantial experience in a PES area gained from participating on more than 10 PES tasks specifically in that area. Works with PES team management and government personnel to establish task objectives and performance measures specifically related to that area. Develops data collection methodologies and strategies to collect the data needed for analyses. Performs large and complex analyses that require specialized training and experience. Conducts quality review of results produced by other team members and other entities. Prepares final papers, reports, and briefings that present the results to PES team management and the government. Leads and participates in government and industry forums and briefings. Serves an advisor to the PES team management and government.

**Minimum Education – Minimum General Experience:** Bachelors degree in business, engineering or science and more than 15 years of relevant experience; Masters degree in business, engineering, or science and more than 10 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Senior Consultant**

**Position/Function Description:** Participates as a senior PES team member providing high-level consulting services. Possesses substantial experience in two or more PES areas and has worked on more than 6 PES tasks. Works with PES team management and government personnel to establish the final task objectives, performance measures, and schedule. Establishes data collection methodologies and strategies, and oversees the data collection process. Develops analytical approach to include the selection of techniques to analyze data and prepare findings. Prepares final papers, reports, and briefings that present findings, conclusions, and recommendations to the other team members, government, and industry.

Leads and participates in government and industry forums and briefings. Performs quality review on all work to ensure that it meets the highest professional standards.

*Minimum Education – Minimum General Experience:* Bachelors degree in business, engineering or science and more than 10 years of relevant experience; or a Masters degree in business, engineering, or science and more than 5 years of relevant experience; or equivalent combination of education and experience.

*Labor Category:* **Consultant**

*Position/Function Description:* Participates as a mid-level PES team member providing a wide range of consulting services. Possesses experience in one or more PES area and has worked on more than 3 PES tasks. Helps PES team management to develop task objectives, performance measures, and schedule. Develops data collection methodologies and strategies, and oversees the data collection process. Performs complex data analyses using the latest analytical techniques. Prepares papers, reports, and briefings in both draft and final form that present findings, conclusions, and recommendations to the other team members, government, and industry. Participates in government and industry forums and briefings. Performs quality review on selected work to ensure that it meets the highest professional standards.

*Minimum Education – Minimum General Experience:* Bachelors degree in business, engineering or science and more than 5 years of relevant experience; or a Masters degree in business, engineering, or science and more than 2 years of relevant experience; or equivalent combination of education and experience.

*Labor Category:* **Senior Researcher**

*Position/Function Description:* Participates as a PES team member by performing basic consulting services. Researches and analyzes data via the latest analytical techniques for use in management, organizational, and privatization studies. Drafts papers, reports, and briefings that present findings, conclusions, and recommendations to the other team members, government, and industry. Participates in government and industry forums and briefings.

*Minimum Education – Minimum General Experience:* Bachelors degree in business, engineering or science and more than 2 years of relevant experience; or a Masters degree in business, engineering, or science; or equivalent combination of education and experience.

*Labor Category:* **Researcher**

*Position/Function Description:* Participates as a PES team member by providing entry-level support to the other members. Performs reference and web searches as well as prepares survey forms to collect data. Uses database and spreadsheet software to organize and analysis data, and develop statistical reports. Prepares data and information for use in papers, reports, and briefings.

*Minimum Education – Minimum General Experience:* Bachelors degree in business, engineering or science; or equivalent combination of education and experience.

*Labor Category:* **Research Analyst**

*Position/Function Description:* Supports on-going PES tasks. Performs data collection via prescribed collection methodologies. Loads data into existing databases, spreadsheets, and other analytical software packages for analysis and compile the results for use by PES team members. Assists in the preparation of papers, reports, and briefings.

*Minimum Education – Minimum General Experience:* Associate's degree and 1 year relevant experience; or an equivalent combination of education and experience.

**Labor Category: Program Manager**

**Position/Function Description:** Serves as the senior management member for two large and complex PES tasks and multiple small and simple PES tasks. Possesses significant task leadership experience and high-level PES analytical experience. Interfaces with government personnel to establish final task objectives, performance measures, and schedule. Oversees the development of the task plan that allocates the necessary resources by subtask to provide the required deliverables to the government on time. Secures all the resources necessary to complete the task and allocates them among the various subtasks. Manages all task resources and ensures that the task progresses as planned. Ensures that all deliverables meet the highest levels of quality. Serves as the principal liaison between the PES team and the government and provides timely status reports. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in business, engineering, or science and more than 15 years of relevant experience; or a Masters degree in business, engineering, or science and more than 10 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Project Leader**

**Position/Function Description:** Serves as the senior management member for a single large and complex PES task or multiple small and simple PES tasks. Possesses substantial task leadership experience and high-level PES analytical experience. Interfaces with government personnel to establish final task objectives, performance measures, and schedule. Oversees the development of the task plan that allocates the necessary resources by subtask to provide the required deliverables to the government on time. Secures all the resources necessary to complete the task and allocates them among the various subtasks. Manages all task resources and ensures that the task progresses as planned. Ensure that all deliverables meet the highest level of quality. Serves as the principal liaison between the PES team and the government and provides timely status reports. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in business, engineering, or science and more than 10 years of relevant experience; or a Masters degree in business, engineering, or science and more than 5 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Senior Task Leader**

**Position/Function Description:** Serves as the senior management member for a small and simple PES task or manages two or more components of large and complex PES tasks. Possesses task leadership experience and mid-level PES analytical experience. Interfaces with government personnel to establish final task objectives, performance measures, and schedule. Oversees the development of the task plan that allocates the necessary resources by subtask to provide the required deliverables to the government on time. Secures all the resources necessary to complete the task and allocates them among the various subtasks. Manages all task resources and ensures that the task progresses as planned. Serves as the principal liaison between the PES team and the government and provides timely status reports. Ensures that all deliverables meet the highest level of quality. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in business, engineering, or science and more than 6 years of relevant experience; or a Masters degree in business, engineering, or science and more than 3 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Task Leader**

**Position/Function Description:** Participates as a PES team member by overseeing a component of a large and complex PES task. Possesses mid-level PES analytical experience. Works with the senior PES team management to develop a plan to provide the deliverables—government or internal use—from their area of responsibility on schedule and budget. Oversees the resources allocated to their area and manages the process to provide the deliverables as planned. Ensures that the planned data collection and analytical approaches are followed and when modifications are required works with the senior PES team management to develop and implement them. Serves as one of the PES team liaison to the government. Leads and participates in government and industry forums and briefings.

**Minimum Education – Minimum General Experience:** Bachelors degree in business, engineering, or science and more than 4 years of relevant experience; or a Masters degree in business, engineering, or science and more than 2 years of relevant experience; or equivalent combination of education and experience.

**Labor Category: Editor**

**Position/Function Description:** Provides writing and editing services for textual, graphical, and other multimedia products through the complete production cycle from initial draft to completed product in support of PES tasks.

**Minimum Education – Minimum General Experience:** High school diploma with applicable training in editing and 4 years of experience in editing and in related production functions in a business services environment.

**Labor Category: Administrative Specialist**

**Position/Function Description:** Prepares office reports, operates office information software and equipment, establishes and maintains files and schedules, and oversees office operations in support of PES professional personnel.

**Minimum Education – Minimum General Experience:** High school diploma with applicable training in office information software tools and 2 years in an office environment preparing reports, spreadsheets, correspondence, and technical papers.

**Labor Category: Support Specialist**

**Position/Function Description:** Provides data entry, word processing, copying, and general support services in support of PES professional personnel.

**Minimum Education – Minimum General Experience:** High school diploma with applicable training in office information tools and 6 months experience in an office environment.

Based on an individual's educational background, experience, and training, their reporting vice president is responsible for recommending the appropriate labor category designation that provides the best value to the government. When an employee has demonstrated a superior level of sustained performance support over time, a vice president may recommend an accelerated category assignment. The Senior Vice President for Finance and Administration reviews and approves all category assignments to ensure consistency across the company.

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## **Delex Systems, Inc. PES Price List**

### **SINS 871-1, 871-2, 871-3, 871-4, 871-6**

<b>Labor Category Offered</b>	<b>15-Mar-06</b>	<b>15-Mar-07</b>	<b>15-Mar-08</b>	<b>15-Mar-09</b>	<b>15-Mar-10</b>
	<b>14-Mar-07</b>	<b>14-Mar-08</b>	<b>14-Mar-09</b>	<b>14-Mar-10</b>	<b>14-Mar-11</b>
Principal Engineer II	\$183.98	\$190.42	\$197.09	\$203.98	\$211.12
Principal Engineer I	\$159.20	\$164.78	\$170.54	\$176.51	\$182.69
Project Engineer III	\$140.03	\$144.93	\$150.00	\$155.25	\$160.68
Project Engineer II	\$132.88	\$137.53	\$142.35	\$147.33	\$152.49
Project Engineer I	\$123.83	\$128.16	\$132.65	\$137.29	\$142.09
Lead Engineer III	\$117.87	\$121.99	\$126.26	\$130.68	\$135.25
Lead Engineer II	\$111.24	\$115.14	\$119.16	\$123.34	\$127.65
Lead Engineer I	\$106.16	\$109.88	\$113.72	\$117.70	\$121.82
Staff Engineer V	\$103.31	\$106.93	\$110.67	\$114.55	\$118.55
Staff Engineer IV	\$98.61	\$102.07	\$105.64	\$109.34	\$113.16
Staff Engineer III	\$94.11	\$97.41	\$100.82	\$104.34	\$108.00
Staff Engineer II	\$82.64	\$85.54	\$88.53	\$91.63	\$94.84
Staff Engineer I	\$75.02	\$77.64	\$80.36	\$83.17	\$86.08
Engineering Technician V	\$74.30	\$76.90	\$79.59	\$82.38	\$85.26
Engineering Technician IV	\$67.22	\$69.58	\$72.01	\$74.53	\$77.14
Engineering Technician III	\$60.13	\$62.24	\$64.42	\$66.67	\$69.00
Engineering Technician II	\$53.06	\$54.92	\$56.84	\$58.83	\$60.89
Engineering Technician I	\$46.00	\$47.61	\$49.27	\$51.00	\$52.78
Senior Management	\$270.27	\$279.73	\$289.52	\$299.65	\$310.14
Director	\$202.70	\$209.80	\$217.14	\$224.74	\$232.61
National Asset II	\$297.27	\$307.68	\$318.45	\$329.59	\$341.13
National Asset I	\$193.92	\$200.70	\$207.73	\$215.00	\$222.52
Senior Program Analyst	\$162.14	\$167.82	\$173.69	\$179.77	\$186.06
Program Analyst	\$141.90	\$146.86	\$152.01	\$157.33	\$162.83
Senior Consultant	\$121.62	\$125.88	\$130.29	\$134.85	\$139.57
Consultant	\$101.36	\$104.91	\$108.58	\$112.38	\$116.31
Senior Researcher	\$81.08	\$83.92	\$86.86	\$89.90	\$93.04
Researcher	\$67.55	\$69.92	\$72.37	\$74.90	\$77.52
Research Analyst	\$54.07	\$55.96	\$57.92	\$59.95	\$62.04
Program Manager	\$168.91	\$174.82	\$180.94	\$187.28	\$193.83

Project Leader	\$135.14	\$139.87	\$144.77	\$149.83	\$155.08
Senior Task Leader	\$111.47	\$115.37	\$119.41	\$123.59	\$127.91
Task Leader	\$91.21	\$94.41	\$97.71	\$101.13	\$104.67
Editor	\$60.82	\$62.95	\$65.15	\$67.43	\$69.79
Administrative Specialist	\$47.32	\$48.98	\$50.69	\$52.46	\$54.30
Support Specialist	\$40.53	\$41.95	\$43.42	\$44.94	\$46.51